

A typical Discovery Day Agenda.

Discovery Day is our opportunity to get to know you, to answer your questions address your concerns, and to provide you with the information necessary for you to return home and make an informed business decision. It is a mutual evaluation and as such PrideStaff is pleased to pay 50% of your economy round trip airfare without obligation. We encourage you to bring your spouse with you.

Morning

Meet and spend time with George Rogers, PrideStaff's founder and CEO. George will discuss the Staffing Industry, the PrideStaff franchise model, philosophy, culture, and the qualities and profile for a successful PrideStaff franchisee. Also, he will be eager to learn of your business background, your goals and expectations to be assured that PrideStaff is a good business fit.

Meet with PrideStaff COO Jane Blocker, who will discuss the support that is provided by the PrideStaff operations department including, pre-opening training, on site-training, on-going support, innovative marketing, recruiting programs, grand opening, public relations and annual Convention, and more.

PrideStaff's VP of Risk Management will discuss and present the PrideStaff workers compensation program, how it works, and why it is critical to the success of the business. In addition learn about the insurances that are necessary to protect your business.

Luncheon

Afternoon

Meet with the VP Sales, to learn how we provide territory management, select prospective clients, and use a consultative sales approach to develop long term business relationships. During the critical first year in business the VP of Sales will visit your office several times and have telephone conferences with you to ensure the business goals are being attained on a timely basis.

Credit and Collection are important. The managers of this department will spend time with you to convey PrideStaff's practices and to answer your questions.

PrideStaff's IT professionals will introduce and display various software programs which you will use in your PrideStaff business to evaluate your applicants, track the clients where they work, and enable your temporary associates to be correctly paid each week.

The Accounting Manager will discuss the entire back office procedure which is an integral part of the franchise program, including credit policy, collection, bad-debt and accounts receivable.

Meet with PrideStaff CFO to understand more about the financial status of PrideStaff, Inc, and how you receive your share of the margin each month with financial back up reports.

Questions and answers with the CEO, COO and VP Franchise Development.

Dinner